

**BEIER**

# Company Profile







# Agenda

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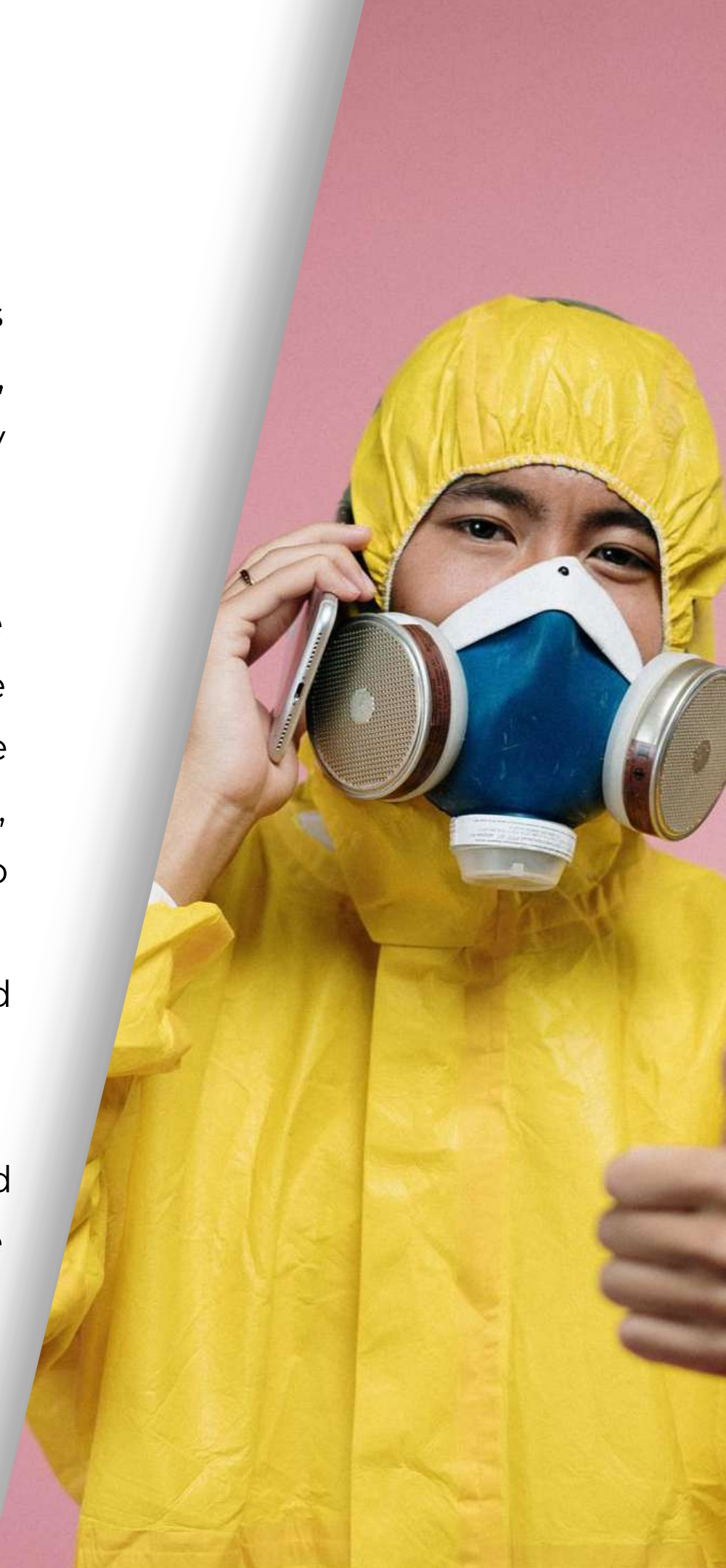


# About Us

Beier Safety & Security Limited is a privately owned company formed in 1998 by reputable Ugandans who are committed to providing safety and security services and merchandise to individuals, companies large and small as well as government institutions. We provide a full spectrum of security services and equipment of credible quality that meets international standards.

Our expertise in safety security integration is extensive and we believe that excellent service is the key to establishing and maintaining successful relationships between ourselves and our clients. We are a new generation company with modern ideas and a philosophy of being the leader in the provision of protective equipment with a robust understanding of the regional security industry, creating new solutions based on innovative ideas while utilising the finest that technology has to offer, thereby, remaining the industry leaders in electronic security integration in Africa. Our commitment is the strategic design and seamless execution of innovative, state-of-the-art safety and security systems and gear delivered within budget and agreed timelines.

With offices in Kampala, Durban and Johannesburg, Beier Safety & Security Limited has fully licensed and qualified personnel providing safety solutions to several satisfied clients all over Africa. We are committed to becoming your market leader of choice in the installation of integrated CCTV, fire and security systems, respiratory, head, foot and body protection, safety gear. Alarm systems for cars, homes, factory, mines, hospital and schools.







With all the experience in the industry obtained throughout the years, we have engineered specialised integrated electronic security systems for many small, medium and large corporate businesses' requiring specialised integration between access control, alarm systems and technologically advanced human body protection safety gear.

Beier Safety & Security Limited boasts of a rich portfolio of clients that includes the UNDP, UNCHR, Bank of Uganda, Vivo Energy, Non-Governmental Organisations as well as several individuals who enjoy a bevy of world class services from our business associates. We are re-sellers for DELTA-PLUS France.

At Beier Safety & Security Limited we provide a comprehensive range of turnkey safety solutions from basic to enterprise solutions through to integrated systems that are customised to the client's project needs.

We work with you to design and develop a tailored system that will grow with your future needs and requirements while saving you time and money.



# Our Values



Integrity



Excellence



Collaboration



Innovation



# Vision

To become the trusted leader in safety and security solutions, delivering innovative, reliable, and sustainable products that protect lives, safeguard assets, and empower communities. At Beier Safety & Security Limited, we are committed to excellence, continuous innovation, and fostering safer environments for future generations.



# Expertise & Experience



## Extensive Industry Experience:

- Over Two Decades of Operations: Beier Safety & Security Ltd has over 20 years of experience in the safety and security industry, providing high-quality products and services to a diverse range of clients.
- Proven Track Record: Successfully executed numerous projects for government institutions, corporate clients, and NGOs across Africa, showcasing our ability to deliver on complex and large-scale contracts.



## Comprehensive Product Range:

- Manufacturing Expertise: Specialised in the manufacturing of uniforms, safety gear, and personal protective equipment (PPE), tailored to meet the highest industry standards.
- Advanced Technology: Equipped with state-of-the-art machines, including embroidery machines for branding services and specialised machinery for manufacturing safety gear and uniforms, ensuring precise and high-quality customisation.



### **Skilled Workforce:**

- **Qualified Personnel:** Our team includes highly trained and experienced professionals in areas such as operations, finance, administration, marketing, and manufacturing.
- **Local Employment:** A commitment to employing a significant proportion of local Ugandan workers, ensuring that we have a team that understands the local market and operational environment.



### **Robust Infrastructure:**

- **Strategically Located Facilities:** Head office situated on Nkrumah Road, Kampala, with a state-of-the-art manufacturing facility in Namuwongo, enabling efficient production and distribution.
- **Modern Equipment:** Utilization of advanced machinery and technology to enhance production capabilities and maintain high standards of quality and efficiency.





### **Commitment to Quality and Standards:**

- International Standards Compliance: Our products and services meet credible international standards, ensuring reliability and safety.
- Quality Assurance: Rigorous quality control processes in place to ensure that all products meet the required specifications and standards.



### **Strong Client Relationships:**

- Diverse Client Base: Serving prominent clients such as the UNDP, UNCHR, BoU, Jesa, URA, UNRA, NWSC and various contractors in the oil and gas sector, demonstrating our ability to meet diverse and demanding requirements.
- Customer-Centric Approach: Focused on establishing and maintaining successful relationships with our clients through excellent service and customized solutions.



## **Innovation & Adaptability:**

- New Generation Company: Embracing modern ideas and technologies to remain at the forefront of the industry.
- Innovative Solutions: Continuously developing new solutions based on innovative ideas and the latest technology to meet evolving client needs and industry challenges.



# Product Highlights



Security Wear





# Product Highlights





# Product Highlights





# Our Clients



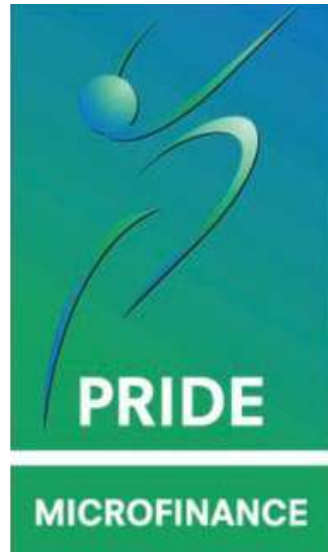
**Elizabeth Glaser  
Pediatric AIDS Foundation**  
Fighting for an AIDS-free generation



**UGANDA NATIONAL  
ROADS AUTHORITY**  
Connecting Uganda



Uganda Revenue Authority  
DEVELOPING UGANDA TOGETHER



Hanns R. Neumann Stiftung



BANK OF UGANDA



Uganda Virus Research Institute  
REPUBLIC OF UGANDA





# Contact Us



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